

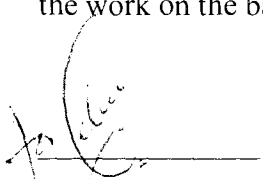
## Bid Evaluation Report

- |  |   |
|--|---|
| 1. Name of Procuring Agency:                         | Institute of Business Administration, Karachi |
| 2. Tender Reference No:                              | Procurement of Computers                      |
| 3. Tender Description/Name of work/item:             | IT/90/2015-16                                 |
| 4. Method of Procurement:                            | Single Stage Single Envelope                  |
| 5. Tender Published:                                 | SPPRA-SNo 25387/2015                          |
| 6. Total Bid documents Sold;                         | Free of Cost, available on web site           |
| 7. Total Bids Received:                              | 02  |
| 8. Technical Bid Opening date: (if applicable)       | 12-10-2015                                    |
| 9. No. of Bid technically qualified (if applicable): | 02  |
| 10. Bid(s) Rejected:                                 | 00  |
| 11. Financial Bid Opening date:                      | 12--10-2015                                   |


### 12. Bid Evaluation Report:

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1.	M/s. Mega Plus	17,097,485/-	2 <sup>nd</sup>	Compare able	High in Price	Not recommended
2.	M/s. ARC POINT	11,728,996/-	1 <sup>st</sup>	Compare able	Qualified as per Eligibility Criteria	Recommended for award the contract

**Recommendations:** - The offered amount of Rs.11,728,996/-(excluding taxes where applicable) by M/s. Arc Point has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.



IBA (Internal Member)  
Mr. Abdul Rehman  
Sr. Manager Contracts



IBA (Internal Member)  
Dr. Nasir Touheed  
Professor



IBA (External Member)  
Mr. Haris Quershi  
HEJ Karachi University

Procurement of branded computers (Tender # IT/90/2015-16)

Specifications		Vendors	
Features	Details	ArCPoint	MegaPlus
Make & model	Branded (Dell, HP or equivalent)	HP EliteDesk 800 G2	Dell OptiPlex 7040
Form Factor / Height	Ultra Slim Desktop	Yes	Yes
Processor	Intel Core i7-6700 3.4G 8M 2133 4C or higher (64 bit)	Yes	Yes
Processor Speed	3.2 Ghz or higher	Yes	Yes
Intel Smart Cache	8MB cache	Yes	Yes
Memory Installed	8GB DDR4	Yes	Yes
Hard Disk Drives	500 GB SATA 8G SSHD	Yes	Yes
Optical Media	SATA Super Multi DVD Writer- Slim DVD Drive	Yes (External)	Yes
Network Interface	WLAN Intel 7265 PCIe x1 802.11AC wlan Card	Yes	Yes
Slots	Mini PCI Express, MXM 3.0 Type A-35w, mSATA	Yes	Yes
Power Supply	standard power supply	Yes	Yes
OS Support	Windows 08 & Higher versions	Yes	Yes
Operating System	DOS	Yes	Yes
Peripherals	Branded USB Standard keyboard & USB 2-button optical scroll mouse	Yes	Yes
Intel Chipset	Intel Series (Q170) Energy Star Qualified Label	Yes	Yes
Display Separate	22" -inch LED Backlit Monitor & Quick Release Kit for DT/LED. LED Must be compatible with Release Kit.	Yes	23 in (no release kit)
Image Load	IBA Image load in BIOS service by manufacturer.	Yes	Yes
Graphics	Integrated Intel HD Graphics	Yes	Yes
Security	Solenoid Lock & Hood sensor for USDt.	Yes	None
WiFi (Optional)	Yes (Please quote its price separately)	Optional	Optional
Warranty	3 years comprehensive onsite warranty (Manufacturer)	Yes	Yes
Unit price (desktop, with wifi)		Rs 75,633.41	Rs 110,946.00
Unit price (desktop, without wifi)		Rs 73,356.82	Rs 107,415.00
Unit price (LED monitor)		Rs 11,635.91	Rs 16,479.82
Total price (120 systems, with wifi and monitor)		Rs 10,472,318.40	Rs 15,291,098.40
Total price (138 systems, with wifi and monitor)		Rs 12,043,166.16	Rs 17,584,763.16
Total price (120 systems, without wifi and with monitor)		Rs 10,199,127.60	Rs 14,867,378.40
Total price (138 systems, without wifi and with monitor)		Rs 11,728,996.74	Rs 17,097,485.16

Result	<p>1) Product quoted by ArCPoint complies with all required specifications.</p> <p>2) Product quoted by MegaPlus falls short of two of required specifications.</p> <p>3) Price quoted by ArCPoint is much less than the price quoted by MegaPlus.</p> <p>4) It's therefore recommended to award the purchase order to ArCPoint.</p>
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NIT NO (Tender #): IT\_90\_15-16 (Branded Computers)

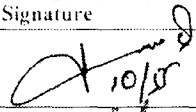

SPPRA: 25387

Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)

MINUTES OF BID OPENING MEETING

A meeting of the procurement committee of this department was held on 12-10-2015 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	ARC POINT	SABED	03002298968	
2	MEGA Plus	M. Ali	0321-2188527	
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed the page of financial proposal bids.

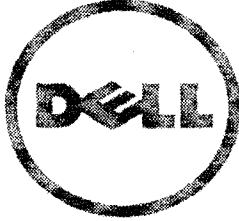
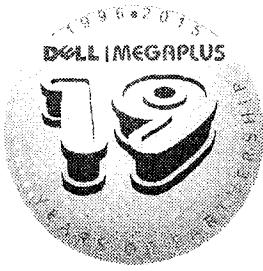
Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price <i>(with price)</i>	Amount of Bid Security (5%)	Pay Order No./ Date
1	MEGA PLUS	107415 (with price) 110946 (with price) 16472.82 (LED Price)	810427/2	01373030 Sanni Bank
2	ARC POINT	73356.82 (with price) 75633.41 (with price) 11635.91 (LED Price)	525000/2	01431826 Sanni Bank
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

*Asim*  
12-10-15  
*M. Ali*  
12/10/15  
*S. Sabed*  
12/10/15  
*M. Ali*  
12-10-15  
*M. Ali*  
12/10/2015



# MEGAPLUS

M-44, P.E.C.H.S, Block 6,  
Main Razi Road off  
Shahra-e-Faisal, Karachi  
UAN : (021) 111-00-DELL (3355)  
Tel: (+92-21) 3430 0872 - 3  
Fax: (+92-21) 3430 0874  
**11/10/2015:16**  
Email: karachi@megaplus.com.pk

Reference No: MPKHI-Q3 MA14- M10D09-MEZ101-2

October 10, 2015

Institute of Business Administration Karachi

Main Campus University Road, Karachi - 75270

Phone : 92-21-38104700

Subject: **Financial I Dell Optiplex Desktop**

Dear Sir,

Reference to your Tender, we are attaching the prices for DELL™ Machines for your reference.

As the only premier partner of DELL Asia Pacific in Pakistan, we are honored to present DELL Products bid to your good office.

Megaplus Pakistan will provide your organization all after sales services and support for your ease because our aspiration is Total Customer Satisfaction.

Should you have any query, feel free to contact us

Best regards

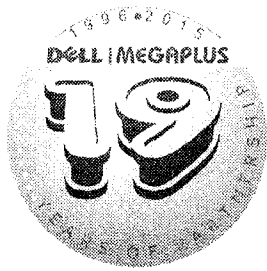
Muhammad Ali  
Business Development Manager  
92 321 2188527



Islamabad: 211, Street 33, F-10/1 Islamabad - 44000, UAN : (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530, Email: islamabad@megaplus.com.pk

Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN : (042) 111-00-DELL (3355), Fax: (+92-42) 3591 8116, Email: lahore@megaplus.com.pk

Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000, UAN : (031) 111-00-DELL (3355), Fax: (+92-91) 527 9993, Email: peshawar@megaplus.com.pk

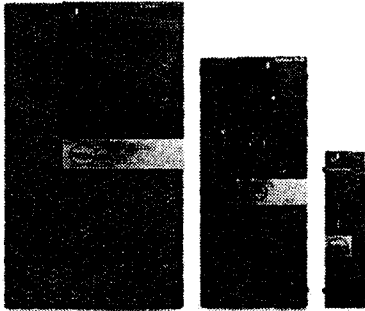


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Main Rozi Road off  
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UAN : (021) 111-00-DELL (3355)  
Tel: (+92-21) 3430 0872 - 5  
Fax: (+92-21) 3430 0874  
Email: karachiamegaplus@dell.com.pk

Reference No: MPKHI-Q3 MA14- M10D09-MEZ101-2

Your essential productivity desktops at dell.com/optiplex



All of the performance. None of the compromise.

OptiPlex 7040 offers ultimate desktop performance with enterprise-class management and security in new, energy-efficient compact designs- Mini Tower, Small Form Factor and Micro Form Factor.

Available with up to 6th Gen Intel® Core™ i7 Processors, Intel® HD graphics, and Intel® vPro systems management, OptiPlex 7040 enables increased power and productivity without sacrificing space-savings.

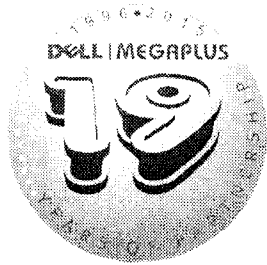


Unit Price C&F Karachi	PKR 107,415
Total Price C&F Karachi QTY: 120	PKR 12,889,800
<b>MODEL</b>	<b>Dell OptiPlex 7040 SF</b>
Processor	Intel Core i7-6700 Processor (Quad Core, 8MB, 8T, 3.4GHz, 65W)
Motherboard	Intel® Q170 Chipset
System Memory	8GB 2133MHz DDR4 Memory
Hard Drive	500GB 7200RPM Hard Drive
Optical Drive	DVD+/-RW Drive
Graphics	Integrated Intel® HD Graphics 530
WIFI	Without Wifi
Mouse	Dell Optical Mouse
Keyboard	Dell Wired Keyboard
BIOS Service	IBA Image Load in BIOS Service
Operating System	Ubuntu
Power Supply	Standard 180W PSU
Warranty	03 years comprehensive warranty

*Handwritten notes:*  
ASIF 12/10  
S.M. 12/10  
12/10/2015



Islamabad: 211, Street 33, F-10/1 Islamabad - 44000, UAN : (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530, Email: islamabad@megaplus.com.pk  
Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN : (042) 111-00-DELL (3355), Fax: (+92-42) 3591 8116 Email: lahore@megaplus.com.pk  
Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000, UAN : (091) 111-00-DELL (3355), Fax: (+92-91) 527 9993 Email: peshawar@megaplus.com.pk

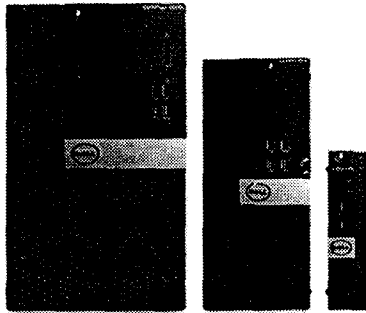


# MEGAPLUS

M44, P.E.C.H.S. Block 6,  
Main Road Road off  
Shahra-e-Faisal Karachi  
UAN: (+92) 111-00-DELL (3355)  
TEL: (+92) 211 3450 0872-3  
Fax: (+92) 211 3450 0874  
Email: karachi@megaplus.com.pk

Reference No: MPKHI-Q3 MA14- M10D09-MEZ101-2

Your essential productivity desktops at [dell.com/optiplex](http://dell.com/optiplex)



All of the performance. None of the compromise.

OptiPlex 7040 offers ultimate desktop performance with enterprise-class management and security in new, energy-efficient compact designs: Mini Tower, Small Form Factor and Micro Form Factor.

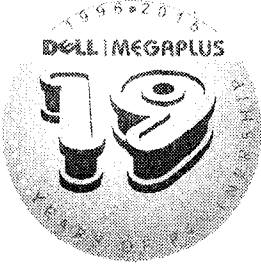
Available with up to 6th Gen Intel® Core™ i7 Processors, Intel® HD graphics, and Intel® vPro systems management, OptiPlex 7040 enables increased power and productivity without sacrificing space-savings.



Unit Price C&F Karachi	PKR 110,946
Total Price C&F Karachi QTY: 120	PKR 13,313,503
<b>MODEL</b>	<b>Dell OptiPlex 7040 SF</b>
Processor	Intel Core i7-6700 Processor (Quad Core, 8MB, 8T, 3.4GHz, 65W)
Motherboard	Intel® Q170 Chipset
System Memory	8GB 2133MHz DDR4 Memory
Hard Drive	500GB 7200RPM Hard Drive
Optical Drive	DVD+/-RW Drive
Graphics	Integrated Intel® HD Graphics 530
WiFi	Intel Dual Band Wireless 8260 (802.11ac) + Bluetooth
Mouse	Dell Optical Mouse
Keyboard	Dell Wired Keyboard
BIOS Service	IBA Image Load in BIOS Service
Operating System	Ubuntu
Power Supply	Standard 180W PSU
Warranty	03 years comprehensive warranty



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 Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN: (+92) 111-00-DELL (3355), Fax: (+92-42) 3591 8116, Email: lahore@megaplus.com.pk  
 Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 26000, UAN: (+92) 111-00-DELL (3355), Fax: (+92-91) 677 9093, Email: peshawar@megaplus.com.pk



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Tel: (+92-21) 3430 0872 - 3  
Fax : (+92-21) 3430 0874  
Email: karachi@megaplus.com.pk



MEGAPLUS  
PRISTON

Reference No: MPKHI-Q12K14- M02D13-S261  
October 12, 2015  
Institute of Business Administration Karachi  
Main Campus University Road, Karachi - 75270  
Phone : 92-21-38104700

IT/90/2015-16

Subject: Quote for Dell LED:

Dear Sir,

Reference to your esteemed enquiry, we are attaching the prices of your requested

Qty	Description	Unit Price C&F	Total Price with C&F
120	Dell 23" LED Monitor Three year warranty	16,479.82	1,977,578.40

<b>Delivery:</b>	As per tender doc
<b>Payment:</b>	As per tender doc

Should you have any further queries, please feel free to contact us.

Thanking You

Yours truly,



MEGAPLUS  
PRISTON

Muhammad Ali  
Business Development Manager



Partner Direct  
Premier



Microsoft

lenovo

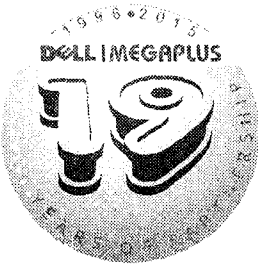
ORACLE

Gold  
Partner

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Lahore: 22C, Block M, Gulberg III, Lahore - 54500 UAN : (042) 111-00-DELL (3355), Fax: (+92-42) 3501 8118, Email: lahore@megaplus.com.pk

Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000, UAN : (091) 111-00-DELL (3355), Fax: (+92-91) 527 9993, Email: peshawar@megaplus.com.pk



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Main Razi Road off  
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UAN : (021) 111-00-DELL (3355)  
Tel: (+92-21) 3430 0872 - 3  
Fax: (+92-21) 3430 0874  
Email: karachi@megaplus.com.pk

TERMS AND CONDITIONS	
IT/90/2015-16	
<b>Warranty:</b>	03 Years Comprehensive (parts + labor) Warranty for DELL™Optiplex™ Systems.
<b>Delivery:</b>	As per tender
<b>Payment</b>	As per tender
<b>Parts Exchange Time Frame:</b>	24X 7 with 4 Hour response time. 3Year Part replacement warranty as per Dell.
<b>Installation:</b>	if you provided SUSE Linux Enterprise Desktop image copy megaplus will not be charge any cost of Installation.
<b>Validity:</b>	These prices are valid for a period of 90 days from the date of this quotation. However, the validity period can be increased depending upon the circumstances.
<b>Currency Conversion :</b>	Prices quoted Pak Rupee based on Interbank rate with 60 days forward cover on the date of payment. If there is any variation of more than 2% of Interbank of exchange of Pak Rupee against US Dollars the quoted prices will vary accordingly. This term is valid till the final payment is being released or payment can be made in US\$.
<b>Maintenance Contract:</b>	Preventive Maintenance Contract (Maintenance Contract with Parts) can be done at 12% per annum of the value of equipment for a period of 5 years or life of the equipment ( terms varies from product to product.)

Should you need more information please don't hesitate to contact the undersigned.

Muhammad Ali  
Business Development Manager  
**MEGAPLUS**  
PAKISTAN



Islamabad: 211, Street 33, F-10/1 Islamabad - 44000. UAN : (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530. Email: islamabad@megaplus.com.pk  
Lahore: 22C, Block M, Guiberg III, Lahore - 54600 UAN : (042) 111-00-DELL (3355), Fax: (+92-42) 3591 8116. Email: lahore@megaplus.com.pk  
Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000. UAN : (091) 111-00-DELL (3355), Fax: (+92-91) 527 9903. Email: peshawar@megaplus.com.pk







**PROPOSAL FOR THE PROCURMENT OF BRANDED COMPUTERS  
TENDER # IT/90/2015-16**

ATTN: Manager Procurement ICT  
 COMPANY: Institute of Business Administration  
 ADDRESS: IBA Main Campus, University Road, Karachi  
 TEL: 021-111-422-422, Ext: 2107  
 FAX: 021-9215528

DATE: 12th Oct 2015  
 QT REF: APT-0105-10102015-ARC-KHI

Dear Sir/ Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon. If you have any query, please feel free to contact us.

**OPTION 1B- DESKTOP WITH OUT WIFI BUNDEL**

S.No.	ITEM	DESCRIPTION	QTY	Unit Price without any taxes	Value
1	Model	HP Elite Desk 800 G2 Business PC	120	73,356.82	8,802,818.40
	Processor	Intel Core i7-6700 3.4G 8M 2133 4C CPU			
	RAM	8GB DDR4-2133 SODIMM (2x4GB) RAM			
	HDD	500GB 7200 RPM SATA 2.5 SSHD			
	LAN	Intel 7265 802.11n			
	SGX	Permanent disable Intel Software Guard Extension (SGX) ( By Default)			
	Security	HP Hood Sensor			
	Ports	Serial Ports ( By Default)			
	PWR Supply	HP 90W External Power Supply			
	KB	HP USB Keyboard			
	Mouse	HP USB Mouse			
	ODD	HP DVDRW ( Externaly attached with DT)			
	BIOS LOGO	HP Custom Logo at Boot Service Placeholder Specific BIOS			
	OS	Free DOS			
	Release Kit	HP ProDisplay Companion Stand ( Release Kit )			
Warranty	3 Years Warranty				
2	Display	HP ProDisplay P221 21.5-inch LED Backlit Monitor	120	11,635.91	1,396,309.20
<b>GRAND TOTAL</b>					<b>10,199,127.60</b>

**Terms & Conditions**

Prices Above mention prices are exclusive of any GOVT Taxes. (C&F Basis).  
 Delivery Time 8-10 weeks after PO confirmation.  
 Warranty 3 Years Manufacturer Warranty  
 Validity 90 Days  
 Payment Terms As per agreement, please issue cross cheque in favour of Arcpoint Technologies.  
 Note Incase the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees/ customer has to pay the difference.

If you need any further clarification please do not hesitate to contact us.

Arcpoint Technologies  
 Sales Coordinator



*Handwritten signatures and dates:*  
 12/10/2015  
 12/10/15  
 12/10/15

Head Office: Suite No. 809, 8th Floor, Business & Finance Center, I.I. Chundrigar Road, Karachi.  
 Ph: (021) 32463767-68, (021) 32462941, Fax: (021) 32463764, Email: info@arcpointpk.com  
 Branch office Lahore: Ph: (042) 36112070, 35781550, E-mail: saleslhr@arcpointpk.com  
 Branch office Islamabad: Ph: 051-4860968, E-mail: salesisd@arcpointpk.com

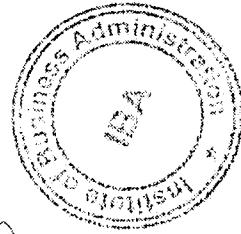
Price Sheet										
1	2	3	4	5	6	7	8	9	10	11
Sr.No	Description	Qty	Brand Name	Country of Origin	Unit Price (including margins)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax input at the time of import / unit	Freight and other Expenses / unit	Total Final Price 3x(6+10)
	Computer price without wifi: option	120	HP	Singapore	@ 73,356.82	@ 5,771.30	@ 1,467.14	@ 14,964.77	-	= 880,818.18
	LED Price		HP	Singapore	@ 11,635.91	@ 840.58	@ 232.72	@ 2,373.73	-	= 1,396,309.07
	Computer price with wifi: option		HP	Singapore	@ 75,633.41	@ 5,463.74	@ 1,512.67	@ 15,429.22	-	= 9,076,009.07

Vendor should mention the amount with rate of column 7,8 & 9

Note : IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.

For any local items/services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.



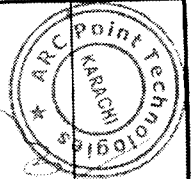
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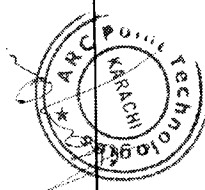


**COMPLIANCE SHEET AGAINST TENDER # IT/90/2015-16**  
**FOR THE PROCUREMENT OF BRANDRD COMPUTERS**

OFFERED MODEL: HP Elite Desk 800 G2 Business PC

Item	Specification	Comply/ Not Comply/ Partial-Comply	Remarks
Make	Branded (Dell, HP or equivalent)	Comply	HP
Form Factor Height	Ultra Slim Desktop	Comply	
Processor	Intel Core i7-6700 3.4G 8M 2133 4C or higher 64 Bit	Comply	
Processor speed	3.2 Ghz or higher	Comply	
Intel Smart Cache	8MB Cache	Comply	
Memory Installed	8GB DDR4	Comply	
Hard Disk Drives	500 GB SATA 8G SSHD	Comply	
Optical Media	SATA Super Multi DVD Writer; Slim DVD Drive	DVDRW (External)	
Network Interface	WLAN Intel 7265 PCIe x1 802. 11AC Wlan Card	Comply	



10 Slots	Mini PCI Express MXM 3.0 Type A-35w mSATA	Comply	
Power Supply	Standard Power Supply	Comply	
OS Support	Windows 08 or Higher versions	Comply	
Operating System	DOS	Comply	
Peripherals	Branded USB Standard Keyboard & USB 2-button	Comply	
Intel Chipset	Intel Series (Q170) Energy Star Qualified Label	Comply	
Display Separate	22" -inch LED Backlit Monitor & Quick Release Kit for DT / LED. LED Must be compatible with Release Kit.	LED 21.5 " & Compatible with Release Kit	
Image Load	IBA image load in BIOS Service by Manufacturer.	Comply	<i>As per specs</i>
Graphics	Intergrated Intel HD Graphics	Comply	<i>As per spec</i>
Security	Solenoid Lock & Hood sensor	Comply	
Wifi (Optional)	Yes (Please quote its price separately)	Comply	<i>Options</i>
Warranty	3 Years comprehensive onsite warranty (Manufacturer)	Comply	

NIT NO:  
Method and procedure  
Of Procurement:

IT/90/2015-16 Dated: 12.10.2015  
Open competitive Bidding (National) (Single Stage-One Envelope).

Description of Works: Procurement of Branded Computers

### **BIDDER'S ELIGIBILITY QUALIFICATION REPORT**

#### Eligibility Qualification Criteria

S.No:	Eligibility Qualification Criteria	Bidder's Name M/S.	Bidder's Name M/S.
		ARC Point	Mega Plus
1	Registration with PEC(if applicable)	-	-
2	NTN	YES	YES
3	Sales Tax Registration	YES	YES
4	Professional Tax	YES	NO
5	Registration with Sindh Revenue Board(SRB	-	-
	<b>Qualification Criteria</b>		
6	Minimum three year experience of relevant filed	YES	YES
7	Required Bid Security is attached	YES	YES
8	Turnover of at least last three years	YES	YES
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter.	YES	YES
10	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	-	-
	Qualified/ Disqualified	<b>Qualified</b>	<b>Qualified</b>

Note: The procurement agency may modify the criteria as per their requirement.

  
**Head of ICT**

**Mr.Imran Batada**